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TT 01 - "Simplifying Cost and Schedule Integration"

Are you challenged with integrating cost and schedule and having to jump through hoops to pull them together? Does it take too long to produce the required Earned Value reporting and never have time to analyze the results? Join Deltek in reviewing how Cobra 5.0 simplifies the integration of cost and schedule and can quickly produce key reporting to understand forecasted cost, communicate progress and report on earned value. You will take away a new understanding of how Cobra 5.0 takes the work out of Cost Management to give you more time to help the organization understand the value of Program Controls.

John Kunzier, Deltek

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John Kunzier is the Director of Product Marketing of Enterprise Project Management at Deltek, a leading provider of program controls and earned value management software. John works with project oriented organizations to direct Deltek strategy and develop project controls applications for project driven businesses.

With over 20 years in project management and technology, John has worked with organizations like General Motors, Amtrak, and Boeing to understand and develop requirements. Johns' project management and technology expertise makes him an enthusiastic and effective speaker/moderator. He holds a Marketing degree with a minor in Economics and in Statistics from the Pennsylvania State University.

Sharon Jeffers, PMP, Deltek

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Sharon Jeffers has been involved in consulting, training development and delivery for a variety of industries including aerospace, environment, finance, government, telecommunications, defense and IT. She has a wealth of experience in the development, implementation, and on-going support of cost and schedule integration and project management control systems.

TT 02 - Project Integration and Intelligence: Transforming Data into Information by Bridging Project Management Systems using Proteus

In typical best-of-breed software environments data is stored arbitrarily by application stove-pipe with little or no understanding of how that data should be interrelated or integrated between the various systems. It is left to the analyst or manager to cull through this information in order to determine relevance. Data mining and the use of cubes have been a first early step in meeting this need but these systems require customization and hard coding based on additional manual intervention in order to be deployed—becoming expensive and long-term solutions to problems that require out of the box, short-term payback.

It is in this area—data integration and intelligence—that we will demonstrate that Proteus bridges the gap, bringing information together from scattered sources and disparate applications, presenting this data as a coherent set of information – with no manual interaction required. The presentation shall show that integrating information across the enterprise using a flexible integration environment saves time and improves both organizational effectiveness and the quality of data.

In addition to demonstrating the value of integration the presentation will also show how this information can be appended with information from unstructured sources and saved relationally, establish a single point of entry for multiple applications and extend the functionality of the underlying applications to preclude having to be dependent on software manufacturers' own priorities on development release roadmaps.

Because Proteus can access information regardless of its location or format, including essential corporate intelligence that oftentimes sits in unstructured formats such as Microsoft® Excel spreadsheets and local Access databases, it turns raw disconnected data into intelligence.

Finally, the presentation will demonstrate that Proteus' flexible toolsets for establishing integration are a robust enterprise-level COTS/NDI solution designed for rapid implementation, taking weeks instead of months or years to achieve project integration and intelligence.

Matt Pitstick, Chief Technology Officer, Safran North America
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Matt Pitstick is currently the Chief Technology Officer of Safran North America, LLC, the exclusive representative of Safran Software Solutions of Norway for sales, support and marketing serving the United States, Canada and Mexico. His involvement with project management tools and procedures began when he was at Lockheed Martin Space Systems Company working in the Central Program Performance Management Tools group. His responsibilities were to implement, configure, deploy and maintain project management systems for 50+ programs ranging in size from one million to multibillion dollar efforts. Matt went on to work for C/S Solutions, Inc., which was the manufacturer of wlnsight, an earned value analytical and reporting tool. There he performed such tasks as consulting, support, quality assurance, training and documentation on all product lines, and was the technical manager for the wlnsight Dashboard product. Matt later went on to work with Deltek as a systems consultant after the acquisition of C/S Solutions, where he continued to implement tools and processes in the aerospace and defense, and federal markets.

Matt Pitstick graduated with honors from California Polytechnic State University at San Luis Obispo with a B.S. in Business Management Information Systems.

TT 03 – Using Acumen Fuse Metric Analysis for Project Surveillance

Dr. Patterson will be discussing useful metrics for project surveillance. Project performance surveillance is more than just understanding the progress information a project is reporting, it's also about understanding how reliable that information is and identifying potential process problems. He will explore different ways of looking at project schedules, earned value and risk data to identify areas of concern and discussing how to use our metrics to validate project performance. This innovative approach will focus surveillance resources on the highest impact areas of your project and, by tracking project trend information, your project team will be able to measure the effectiveness of corrective actions. Dan will discuss real world examples where he has applied this process and the results. You will understand how to utilize project data, what the results are telling you and how to best present it.

Dr. Dan Patterson, PMP Acumen

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Dr. Patterson is the founder of Acumen and is recognized as a thought leader and visionary within the project management industry. Dan was responsible for developing a now widely accepted integrated qualitative/quantitative approach to risk analysis. His depth of knowledge in this area includes integrated cost/schedule optimization throughout the project lifecycle. Extending his passion for project performance tracking across multiple industries including A&D, government, energy and EPC, Dan also has vast experience in the area of EVMS and project performance management.

TT 04 - How forProject Technology helps Civilian Government Agencies achieve EVM validation

See how forProject Technology (FTI) has implemented their latest software solution for a major civilian government agency providing "*Simple, streamlined earned value management for Microsoft Project,*" and helping them achieve EVM validation on their major IT programs.

Our customer selected FTI's *forProject™* software to help meet OMB and internal requirements for a certified Earned Value Management System on its major IT investments. This presentation will explain some of the business challenges of complying with potentially conflicting mandates for management of federal IT projects and how the organization implemented the forProject solution to comply with multiple requirements such as:

- Meeting OMB 300 & internal reporting requirements
- Using rolling-wave planning to align with their 4-year baseline window
- Reconciling the PMB with fiscal year funding
- Accounting for fixed-cost full time equivalent (FTE) employee pools
- Complying with internal SDLC and EVMS project management requirements
- Maintaining financial, SDLC (phased) and Project (product-oriented) WBSs
- Tracking of multiple funding sources
- Meeting ANSI 748 compliance and achieving agency validation

We will present these and other challenges and discuss the approaches taken to solve them, along with examples and demonstrations of the forProject software solution.

Michael Breuker, Manager of Technical Services **Pinnacle Management Systems, Inc.**

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Michael Breuker is Manager of Technical Services and senior EVMS consultant for Pinnacle Management Systems, Inc., a leading project management and earned value management consulting firm and forProject implementation partner. Michael has over 15 years experience managing IT projects and implementing EVM systems for agencies and suppliers working in

Aerospace & Defense, DOE, Scientific Research, Information Technology and other industries. Michael has implemented most of the major EVMS software applications, including for Project, and is an expert in applying ANSI 748 compliant business processes to help companies and federal agency Programs achieve EVMS validations

TT 05 - "EVMS Fundamentals Web Based Training and Testing"

CBTW – EVMS Services offers fully narrated, interactive Earned Value training courseware and testing to government contractors, agencies, and students worldwide. Every year this course economically provides beginner to intermediate EVMS training to thousands of personnel who wish to quickly become familiar with EVMS principles. The course is delivered from our online Learning Center, so there is no software to install and no instructors to schedule.

In our presentation we will share the benefits that an organization realizes when deploying this web based training. In addition, we will demonstrate how a student would use the training and how the administrator would administer and review progress.

David Marsh, Sr. Partner, The CBT Workshop

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David Marsh has over 28 years of extensive program management and EVMS consulting experience throughout the aerospace and defense industry and government. This experience includes a successful career in government procurement, various managerial positions in program financial management for two major defense corporations, and numerous EVMS consulting and training engagements at dozens of aerospace and defense corporations. David is a co-founder of The CBT Workshop and co-author of the interactive, web delivered EVMS Fundamentals training course.

TT 06 - Schedule Quality 101 with Steelray Project Analyzer

Whether you're preparing for an upcoming IBR, reviewing someone else's schedule, or making sure your schedule is in good shape for solid earned value analysis, you must understand the basics of what makes a schedule a "high quality" schedule. In this presentation, an introduction to the criteria and techniques used in schedule quality analysis will be presented. Steelray Project Analyzer examines project schedules and finds potential problems, ones that bear further analysis and investigation. The techniques and criteria covered in the presentation can be applied in Microsoft Project, Primavera, Open Plan, etc.

Brian Leach, PMP, Steelray Software

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Brian Leach is the founder and Managing Director of Steelray Software, a leading provider of project management software solutions. Brian has managed projects for over 20 years and brings industry experience gained in the Computer Hardware (Harris, IBM), Automotive (Ford Motor Company), Telecommunications (Motorola), and Open Source (Cygnus, Red Hat) industries and sectors. At Motorola, he was an integral part of the team that developed the world's first two-way wireless text messaging device (Pagewriter 2000), which was the first wireless messaging device added to the Smithsonian National Museum of American History. Brian has performed research and development on project schedule visualization and analysis since forming Steelray Software in 2000. Brian has presented at PMI, MPUG, NASA, and software industry conferences.

TT 07 - Remote Project Collaboration with Dekker iPortfolio®

There is a push in the world of program and project management for online project access and collaboration tools, spurring interest in phrases like "zero-footprint" and "thin client applications." Dekker iPortfolio® provides project-centric organizations with a web-based collaborative information tool that gives project stakeholders online access to documents associated with statements of work, performance reports, change orders, and work authorizations. This presentation will cover the interface and capabilities of iPortfolio®, including web-based briefing and publishing features, document security, and integration with other Dekker PMIS™ tools such as Dekker TRAKKER® and Dekker iPursuit®. Also covered will be large-scale organizational benefits of deploying Dekker iPortfolio®, which include reducing management downtime for decentralized organizations and eliminating wasteful overlap by providing document access that updates in real time.

Arlene Olsen, Vice President, Dekker, Ltd.

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Arlene Olsen has over 25 years of experience in program and project management services related to Earned Value Management Systems Implementation and Financial Capital Planning. She is experienced in the implementation of business processes and portfolio, program, and project management software applications, and has supported customer implementations for government agencies and contractors. Ms. Olsen also assists companies with establishing operational procedures, develops training materials, and conducts courses in support of project portfolio management, program management, project and capital management, earned value management, and activity based cost performance measurement.

TT 08 - Project Portfolio Management: Implementation and Tool Best Practices

Project Portfolio Management is a business process and set of tools being embraced by both public sector and industry. But what are its core components, and how does it fit into an overall project and program management (and business) strategy?

The purpose of this presentation is to discuss Project Portfolio Management trends, business needs, and talk to how automated tools can better enable and speed the adoption of PPM processes in the enterprise. Discussion will center on the role of PPM as it relates to project management and execution, reporting, and driving top-down decision making.

Rob Hirschmann, Corporate Vice President, Projility

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Rob Hirschmann has a history of driving successful project and portfolio management initiatives within large clients, combining process, technology expertise, and knowledge transfer.

As Corporate Vice President of Projility, Rob has worked with enterprise and public sector clients ranging from the US Department of Homeland Security, National Institutes for Health, Orbital Sciences Corporation, and Booz Allen Hamilton to help drive successful project portfolio management solutions.

Previously, Rob served as a project management specialist with Microsoft, where he was responsible for working with some of the largest Defense contractors and commercial customers to successfully plan and deploy Microsoft's suite of enterprise project management solutions to enhance project management capabilities and business processes.

TT 09 - Microsoft Project 2010

This session will discuss the business value of Microsoft Project today and the impact that the Project 2010 platform may have for your future initiatives. Microsoft Project 2010, announced in September 2009 at Global Project Conference, builds upon the Microsoft Project 2007 foundation to deliver powerful business collaboration with advanced planning and execution capabilities to deliver flexible and easy to use work management solutions spanning simple tasks to complex projects and programs. A demonstration will highlight a sample of the improvements made to facilitate program management.

Tad Haas - Sr. Product Manager – Microsoft EPM

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Tad Haas is a Sr. Product Manager for Microsoft. As part of the Information Worker Product Marketing Group he focuses on the enterprise project and portfolio management solution - EPM. Tad brings 20 years of PM industry, technology and business development experience to the role. Before joining Microsoft as a Solution Specialist, he held various leadership and contributor positions with Artemis, Primavera, and other EPM start-ups.

He has been a past speaker at the PMO Forum, PMI College of Performance Measurement, METAmorphosis, Project World events and PMI National Symposiums, among others internationally. Tad has been an active participant in the Project Management Institute community since 1987. He has held board positions in the Colorado, Minnesota and Houston Chapters.

He has helped many organizations evaluate and implement enterprise project management solutions – focusing on the supporting software technologies that facilitate communication, collaboration and execution of project selection and

performance. As a product and business development manager, he has helped launch or influence many popular planning and management products.

TT 10 - PM Metrics Schedule Detective: You Now Have Time For Analysis

I have been a scheduler for 18 years and I hate it when someone knows more about my schedule than I do. As an analyst, how do I quickly make sense of the many schedules coming in every month? More important, how do I come up with the questions I will need to ask? Over the years I have developed the Schedule Detective to help me do a better job. It does the grunt work. This gives me the information I need to analyze a schedule regardless of whether I am the scheduler or the customer.

This presentation will show the large amounts of information that is available in the schedule and how to sift through it to see the "Forest for the Trees". Analysis requirements are different from project to project and within the same project from phase to phase. Hundreds of queries are performed on thousands of activities in less than a minute. The information is organized into multiple levels and geared towards producing reports. Most analysis is one dimensional in that it takes a snapshot of the schedule. The Schedule Detective, goes further, it discerns trends over time and extrapolates performance into the future. Added modules compare schedules, perform the DCMA 14 point assessment, and generate BEI charts.

Even though this is a Tool Track presentation, everyone involved in scheduling will benefit from the large amount of practical information given.

John Krahula, PM Metrics

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John has over 20 years of project management experience in major commercial and government contracting environments along with extensive experience in developing and implementing project management control systems in diverse and demanding business environments such as aerospace and defense, energy, telecommunications, and municipal governments. An expert in planning and scheduling, he has developed tools for extracting data for analysis and reporting, and earned value management systems. John has a wealth of practical project management knowledge with strong technical expertise in a wide variety of software tools.